

# LORIN

## Inside Sales Representative

Lorin Industries is a leading West Michigan Manufacturing Company who has an opportunity for a positive professional who believes in providing the highest quality of service to join our Sales Team as an Inside Sales Representative.

The Inside Sales Representative is a roll-up your sleeves member of the Sales team and reports to the Inside Sales Manager. This position is responsible for customer quoting, product qualification, pricing proposals, and customer relationships to ensure world class customer satisfaction.

Our successful candidate will have the following:

- An Associates of Business Degree or equivalent of three years' sales experience preferred
- Excellent written, verbal, and organizational skills
- Be an extremely positive individual who possess a high degree of urgency, ownership, and initiative
- Be a quick learner, be personable with excellent relationship development skills
- Have an excellent work ethic, work well with others, be detail and team oriented and have excellent computer skills

This is an opportunity to join a team of Sales professionals and help make a difference in the success and growth of our business and that of our customers.

Lorin offers a competitive salary and benefit package that includes:

- Paid time off
- Health Insurance
- Dental Insurance
- Vision Insurance
- Life Insurance
- Flexible Spending
- 401(k) with a company match
- Education Reimbursement program

To learn more about working at Lorin Industries please visit our website at [www.lorin.com](http://www.lorin.com)

Lorin Industries is an equal opportunity employer and considers all qualified applicants without regard to race, color, sex, sexual orientation, gender identity, age, religion, disability, national origin, citizenship, height, weight, genetic information, marital status, pregnancy, protected veteran status or any other status protected by law.